

ENGAGE WITH US

Our Career Management Centre assists employers to make contact with MBA students for:

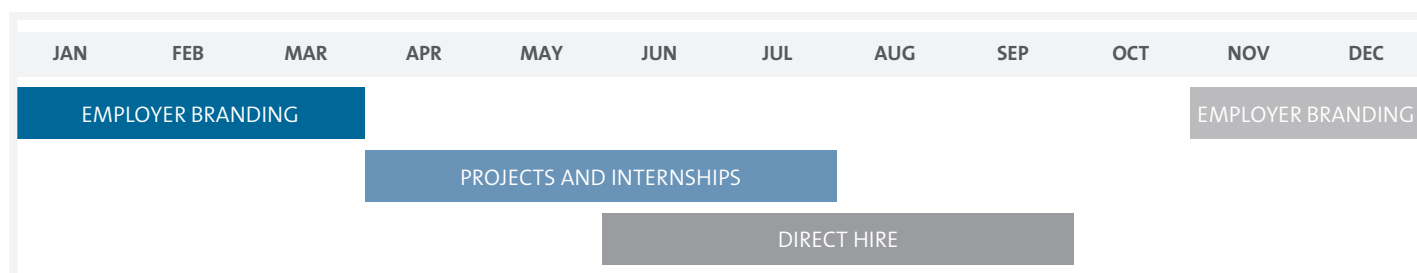
- **Internships and Projects**
Short, targeted projects with MBA students to address an immediate business need
- **Direct Hire**
Identify candidates for a permanent or contract role within your organisation

PARTNERING FOR TALENT

We work closely with our Industry Partners who appreciate the value that a candidate with an MBA from MBS can bring to their organisation. Industry Partners share insight and knowledge about their organisations and industry with the MBS community. Partners provide our students with unparalleled access to their organisations through executive participation on campus and through internships and employment opportunities.

We invite you to engage with us as an Industry Partner to discover how you can achieve your organisational goals.

ENGAGEMENT TIMELINE



INTERNSHIP SUCCESS STORIES

Project: Metro Trains, Melbourne

Metro Trains' need for a performance management model that could evaluate procurement practices and cut costs became a 10-week internship project for one of our students. He created a dashboard to give an instant performance overview and so impressed Metro that it hired him to implement the model, which helped it meet its savings target.

"The idea of going to MBS was to get that external consultant view of what we could do and how to do it. He came with a fresh pair of eyes and all he had done on his MBA to find the best way to performance manage a business within a business," says Commercial Procurement Manager **Jason Westwood**.

Metro Trains has now hired two MBA graduates after their business projects and continues to offer our students project opportunities to help solve pressing business challenges.

Project: Sodexo Australia, Melbourne Head Office

With 4,000 people employed across 160 sites in Australia, Sodexo is always looking to maximise efficiencies and has taken on seven MBA students in recent years to work on money-saving projects.

Sodexo asked one student to review the structure and make-up of its diverse workforce and many workplace agreements. He found that employing staff on a permanent part-time basis rather than casual contracts, which include a hefty casual loading, was often more cost effective.

"We can't mention specific figures, but we are talking about millions in savings from the multiple projects that MBS students have worked on," says Sodexo's Commercial Manager **Branka Vuletic**.

HELP US FIND OUTSTANDING CANDIDATES FOR OUR FULL-TIME MBA PROGRAM

We are looking for well-rounded, high-achieving candidates to join our August 2017 graduating class. If you know of someone who you can envision as a future leader and brings energy and dynamism to their work, we want to meet them.

Please encourage any potential candidates to contact Celeste Armstrong (Director, Admissions and Enquiries) on t: +61 3 9349 8400 or e: study@mbs.edu.

MELBOURNE BUSINESS SCHOOL

CARLTON CAMPUS

200 Leicester Street
Carlton VIC 3053
Australia

T: +61 3 9349 8400

F: +61 3 9349 8404

E: study@mbs.edu
mbs.edu

PARKVILLE CAMPUS

The University of Melbourne
Level 4, 198 Berkeley Street
Parkville VIC 3010
Australia

T: 1800 227 117
(freecall within Australia)

T: +61 3 8344 1670

E: mbs-enquiries@unimelb.edu.au

EXECUTIVE EDUCATION

200 Leicester Street
Carlton VIC 3053
Australia

T: 1800 00 66 80
(freecall within Australia)

T: +61 3 9349 8788

E: programs@mbs.edu
mteliza.mbs.edu

ABN 80 007 268 233

CRICOS Provider code: 00116K
CRICOS Course code: 076727K



INTRODUCING OUR
FULL-TIME
MBA

CLASS OF 2016
STUDENT PROFILES

mbs.edu

GLOBAL. BUSINESS. LEADERS.



MELBOURNE
BUSINESS
SCHOOL

ABOUT THE MBA PROGRAM

Since 1963, Melbourne Business School (MBS) has graduated more than 8,400 MBA students. We are proud to present our full-time MBA candidates graduating in August 2016.

The class is undertaking an intensive one year full-time MBA program that will:

1. Take them beyond the traditional MBA curriculum and assist them to develop a mindset that identifies opportunities to create value for business and society
2. Be led by world-class faculty whose cutting-edge research and real-life application provides a stimulating learning experience. Our faculty bring their experience, research and credentials from some of the world's top universities and business schools, as well as their global business connections
3. Immerse them in an environment where integrated teaching provides dynamic multidisciplinary approaches to solving business problems
4. Foster a global mindset, working on real business problems alongside a global consulting firm in the Asia Pacific, and exchange opportunities with over 40 top international business schools
5. Ensure they are market-ready with a bespoke career management approach through the Personal Effectiveness Program that starts before the first day of their MBA
6. Provide at least four real-world business experiences: the Business in Asia unit, entrepreneurial projects, innovation bootcamp and at least one paid industry internship.

PRACTICAL APPLICATION

Our students apply their academic knowledge to real business situations via the Business in Asia unit, entrepreneurial projects and completion of at least one internship. MBS is the only business school in Australia that provides students with a minimum of four challenging business experiences as a part of their studies.

YOUR TALENT NEEDS

In a fast-moving world, the key competitive advantage that organisations have is their people. At MBS, we develop leaders who are agile and able to adapt to a changing global environment.

Our students are experienced, work-ready and able to immediately contribute to the goals of your organisation.

Whether you have a business problem that requires immediate attention or are developing a talent pipeline, we are able to assist you through industry internships and full-time job candidates. We invite you to meet with us to discuss how we can tailor a recruitment program that meets your talent needs.

For more information, please contact John Gurskey (Director, Career Management Centre) on t: +61 3 9349 8392 or e: careers@mbs.edu

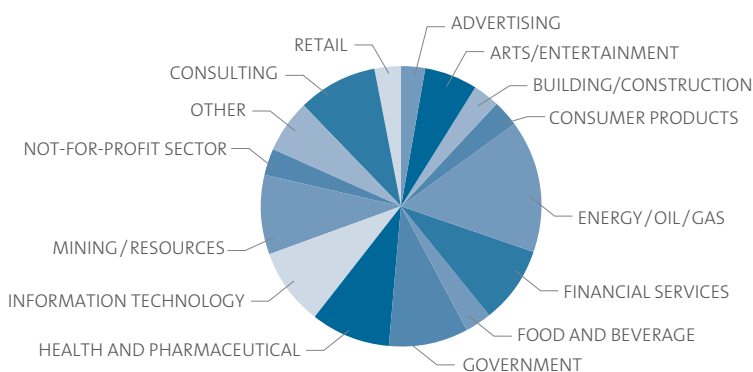
OUR PERSONAL EFFECTIVENESS PROGRAM

The Personal Effectiveness Program (PEP) is unique to MBS. It enables students to be truly 'market ready' and empowers them to manage an exceptional career as they pursue longer-term leadership goals.

Our students work with experienced Career Consultants, faculty and external coaches throughout their career development program, which is an integral part of their MBA. Through the PEP, students master techniques across the core components of structured thinking, presentation, writing and communication skills, leadership and collaboration.

ABOUT THE MBA CLASS OF 2016

PRE-MBA INDUSTRY



DIFFERENT LANGUAGES

19

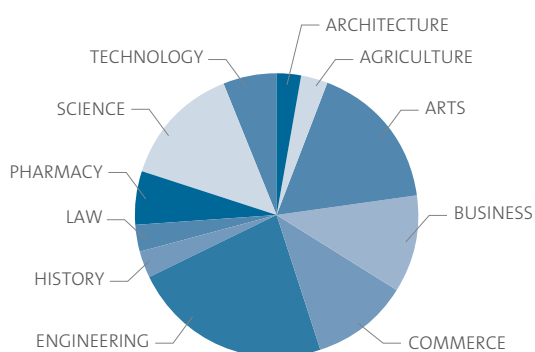
AVERAGE GMAT SCORE

687

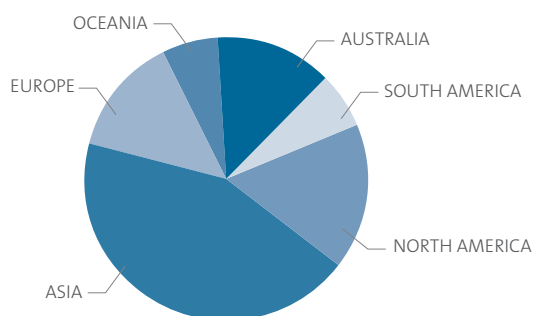
AVERAGE YEARS OF WORK EXPERIENCE

5.67
YEARS

UNDERGRADUATE DEGREE PRE-MBA



NATIONALITY



INTRODUCING OUR FULL-TIME MBA GRADUATING CLASS OF AUGUST 2016



**Abhishek
(Abhi) Acharya**

Australia/India
Hindi (MT); English
(FL); Gujarati (FL)

An Engineer with experience in developing innovative operational solutions and resolving complex sustainment issues in the defence sector. Strong leadership, stakeholder engagement, training and engineering management skills.

M.Eng., & Post Grad. Dip. Microelectronics, RMIT University—Melbourne, Australia; B.Eng. (Electronics and Communications), HNGU University, Modasa, India

Design Engineer, Royal Australian Air Force—GTESPO, Williamtown, Australia



**Alexander
Block**

Australia
English (MT)

Over eight years' experience as a military officer leading teams in uncertain and dynamic environments. Expertise in analysis, problem-solving and decision-making with excellent communication and interpersonal skills.

B.A. (Management), University Of New South Wales—Australian Defence Force Academy, Canberra, Australia; Dip. Personnel & Operations Management, Royal Military College—Duntroon, Canberra, Australia

Staff Officer to Director General Special Operations Capability, Special Operations Command Headquarters, Canberra, Australia



**Arnusit
Santivarakum**

Thailand
Thai (MT); English
(FL); Mandarin (B)

2 years' experience in fund management as a credit risk analyst for the one of the largest asset management firms in Thailand with additional experience in auditing at one of the world largest professional services networks.

B.BA International Program, Thammasat University—Thammasat Business School, Bangkok, Thailand

Officer—Credit Analyst, SCB Asset Management Co. Ltd. (SCBAM), Bangkok, Thailand



**Bhupesh
Sharma**

India/Australia
Hindi (MT); Punjabi
(MT); English (FL)

A Consultant with 13 years' experience of engagements encompassing Management Consulting, Business Process Re-engineering, Digital Transition, Project Management, E-Governance and Audit (CMMi, SOX, ISO) Initiatives.

B.Tech., (Computer Sciences), Punjab Technical University, Jalandhar, India

Manager—Public Services Strategy Growth Platform, Accenture, Delhi, India



Brian Heng

Malaysia/Singapore
Mandarin (MT);
English (FL);
Japanese (B); Thai (B)

3 years' experience in marketing and management of a family owned business. Exposed to diverse sales environments in a variety of industries such as Food and Beverage, Oil & Gas, Precision Engineering and Electronics. Participated in numerous trade shows and sales meetings around the world.

B.Sc., University Of California Los Angeles, USA

Marketing Executive, Henko Machine Tools Pte Ltd, Singapore & Thailand



**Ciara
O'Sullivan**

Ireland/Australia
English (MT)

Civil Engineer, with over 6 years' experience across the Irish construction and Western Australian mining sectors utilising project management, interface management and contract management skills.

B.Eng. (Civil), University College Dublin—UCD, Dublin, Ireland

Project Manager, Fortescue Metals Group (FMG), Christmas Creek Mine Site, Western Australia



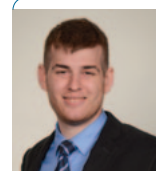
Dan Code

Australia
English (MT);
Swahili (I)

Business development and project management professional, passionate about creating positive social impact through the power of enterprise. Conscientious with strong leadership, problem solving, cross cultural and negotiating skills.

B.Com., University of Melbourne, Melbourne, Australia

Business Development Manager, Arti Energy Ltd, Dar es-Salaam, Tanzania



Daniel Rosen

USA
English (MT);
Mandarin (I);
French (B)

Training professional with over 5 years' experience developing English based soft skills, communication, and recruitment related curricula for professionals in Asia, children and students.

BA (History), Virginia Commonwealth University, Richmond, Virginia, USA

Business Trainer, Antal International Ltd, Beijing, China



Darren Gallagher

Ireland/Australia
English (MT);
French (FL)

International experience with design consultancies, construction contractors and operators in the offshore oil and gas sector. Negotiated and managed multi-million dollar construction contracts to successful completion within budget.

M.EngSc., National University of Ireland, Galway; B.E (Mech), National University Of Ireland, Galway

Subsea Installation Manager, Wood Group Kenny, Melbourne, Australia



Elliot Scott

New Zealand
English (MT)

Corporate Services Manager with 12 years' experience in managing people, projects, change, budgets, CRM systems, data quality, customer services, purchasing, accounts payable and receivable.

B.AgrSc., First Class Honours, Senior Scholar, Lincoln University, Christchurch, New Zealand

Corporate Services Manager / Programme Manager, Silver Fern Farms, Dunedin, New Zealand



Eoin O'Sullivan

Ireland/Australia
English (MT);
Irish (FL); German (B)

8 years' pharmacy experience across the retail and hospital sectors. Developed strong interpersonal, leadership and project management skills through several process improvement and innovation initiatives.

CFA Level II Candidate, Chartered Financial Analyst Institute, Charlottesville, USA; B.Sc. Pharm., University of Dublin, Trinity College Dublin, Ireland

Hospital Pharmacist, St. Vincent's Public Hospital, Melbourne, Australia



Eric Del Barrio

Venezuela
Portuguese (MT);
Spanish (MT); English (FL); French (FL)

An Engineer with over 5 years' experience in project management across operations, construction, health and safety and research and development in the Oil, Gas and Government sectors. Strong stakeholder engagement and research skills.

Industrial Engineering, PUC-RIO (Pontifical Catholic University of Rio De Janeiro), Rio De Janeiro, Brazil

Project Engineer, Research and Development department, Technip, Rio De Janeiro, Brazil



Filip Reese

USA
English (MT);
Spanish (I)

Product manager with 3 years' experience in digital consumer products and online marketplaces. A creative thinker and collaborative leader.

BA., (International Relations), University of California, Davis, USA

Product Manager, 99Designs, Melbourne, Australia & San Francisco, USA



Francis (Frank) Doyle

Australia
English (MT)

5 years' experience in Financial Services (Insurance and Superannuation) and 2 years' experience in Management Consulting. Developed strengths in stakeholder management, data analysis and project management and a record of successful project delivery.

B.Com (Accounting & Finance), University of Western Australia, Perth, Australia

Management Consultant, Accenture, Melbourne, Australia



Jason Yong

Australia/Canada
English (MT)

Finance Technology Consultant with experience in financial risk management process automation, capital budgeting and organizational business architecture. Managed client accounts from proposal stage to realisation of business outcomes.

B.AppSc (Computer Engineering), University of Waterloo, Waterloo, Canada; CAIA Charter Holder, CFA Level 2 Candidate

Solution Architect - Financial Services and Insurance, Infosys, Melbourne, Australia



Justin Susumu Endo

USA
English (MT);
Japanese (FL);
French (B)

2 years' strategic sales in the healthcare IT space. Helped customers manage gaps in their electronic medical records and reduce paper intensive processes in their organisation, focusing on cost savings initiatives and workflow improvement.

BA., (Economics & French), University of California, Los Angeles, CA, USA

Account Executive, Ricoh USA, Brisbane, CA, USA



Katherine (Kate) Kennard

USA
English (MT)

Entertainment industry producer with a broad range of experience, having worked in commercials, TV and film with award winning director Peter Bogdanovich. Expertise in maximising tight budgets and problem-solving production crises.

BA, (Communications), Northwestern University, Evanston, Illinois, USA

Producer/Production Manager, RJO Records, Los Angeles, USA



Khusan Yuldashev

Uzbekistan
Uzbek (MT);
Russian (FL)

A finance professional with over 8 years of experience across research, banking operations management and correspondent banking in Uzbekistan. Key transferable skills in analysis, problem solving, negotiations and people management.

BA International Economic Relations, University of World Economy and Diplomacy, Tashkent, Uzbekistan

Head of Trade Finance Division, JSCMB "IPOTEKA-BANK", Tashkent, Uzbekistan



Kieran White

New Zealand/
United Kingdom
English (MT)

10 years' high risk project management and engineering experience within the Oil & Gas industry. Developed extensive leadership, communication and risk management skills in a variety of demanding and culturally challenging environments.

B.Eng. Mechanical (Hons), University of Auckland, Auckland, New Zealand

Project Engineer, Shell Exploration Production Ireland, Mayo, Ireland



Lei (Echo) Pei

People's Republic of China
Mandarin (MT);
English (FL); Japanese (B); Cantonese (B)

3 years' experience in the Chinese asset management industry. As an associate and team leader, specialised in market analysis, funds management and investment strategy for high net worth clients.

B.L., China Foreign Affairs University, Beijing, China

Senior Financial Manager, Haiyin Wealth Management Co. Ltd, Beijing, China



Mark Tan

Australia
English (MT);
Malay (FL);
Indonesian (FL)

Mining Engineer with 4 years' experience in open pit and underground mines. Completed 15 months of operation time and coordinated 50 man crews and heavy earth moving machinery worth millions of dollars.

B. Eng (Mining), Curtin University Of Technology, Western Australia School Of Mines, Perth, Australia; B.Com. (Finance), Curtin University of Technology, Western Australia School of Mines, Perth, Australia
Mining Engineer, MMG, Golden Grove, Western Australia, Australia



Nakul Maheshwari

India
Hindi (MT); English
(FL); Spanish (B)

Over 7 years' of experience in the USA and Australia in Cost Control, Cost Forecasting, Risk and Project Management on multi billion dollar projects whilst demonstrating exceptional analytical, strategic thinking and communication skills.

Cert. Global Oil and Gas Management, Strategy and Finance, Thunderbird School of Global Management, Glendale, U.S.A; B.Sc. Mech. Eng, Virginia Tech, Blacksburg, U.S.A
Deputy Lead Cost Engineer, Bechtel, Curtis Island, Australia



Puneet Bahuguna

India
Hindi (MT);
English (FL)

3 years' experience as a Business Analyst in the Consulting sector. Built a strong track record as a problem solver and a subject matter expert for niche technologies.

B. Eng. (Electronics and Communication), University of Delhi – Delhi College Of Engineering, Delhi, India
Business Technology Analyst, Deloitte Consulting, Hyderabad, India



Ran (Anna) Tao

People's Republic
of China
Mandarin (MT);
English (FL)

An Entrepreneur with 3 years' experience in solar energy industry and 3D automation industry based on e-commerce approach with a proven track record of developing new business and motivating teams to consistently exceed targets.

B.Com., University of Melbourne, Melbourne, Australia
Operation Director, Beijing Cybercon Technology Co Ltd, Beijing and Shanghai, China



Shweta Raina

India
Hindi (MT);
English (FL)

Senior Architect with over 6 years' experience in the design of private residence and boutique interiors projects in India. Highly driven and socially conscious leader with the vision to facilitate the growth & development of the industry.

Bachelor of Architecture, Sushant School of Art & Architecture (GGSIU), Delhi, India
Senior Architect, Morphogenesis Architecture Studio Pvt. Ltd, Delhi, India



Smit Niranjana Dave

India/Australia
Hindi (MT); English
(FL) Gujarati (FL);
Spanish (B)

A pharmaceutical management professional with experience in sales and marketing. Strong analytical abilities with focus on the value enhancement of organisations and customers while balancing opportunities and risks.

B. Pharm., School of Pharmacy & Technology Management, Nmims University, Mumbai, India
Assistant Manager, International Operations (Europe), Torrent Pharmaceuticals Ltd, Ahmedabad, India



Valentijn Van Gastel

Netherlands
Dutch (MT);
English (FL)

Sustainability Consultant with 3 years' experience in international renewable energy and the energy market. A driven feasibility and financial analyst, problem solver and team player.

MSAP University of Utrecht, Utrecht, Netherlands; B.Sc. –Earth Sciences, University of Amsterdam, Amsterdam, Netherlands
Consultant, ECOFYS, Utrecht, Netherlands



Vanessa Whatmough

Australia
English (MT)

A senior communications specialist experienced in issues management, media and public relations strategy within the health, not for profit, education and manufacturing sectors, who thrives in complex, issues-rich environments.

BA (Professional Communication), RMIT University, Melbourne, Australia
Manager, Media Strategy and Engagement, The Royal Children's Hospital, Melbourne, Australia



Varun Wijewardane

Sri Lanka/Australia
Sinhalese (MT);
English (FL)

Over 7 years' experience working in the Asia Pacific region as an IT professional in the mining and consulting sectors. Results driven with strong analytical and stakeholder management skills, with a track record of delivering business efficiency gains across challenging industries and regions in Australia, Papua New Guinea and Fiji.

B.Inf.Sys. & Tech, Monash University, Melbourne, Australia
Consultant, Tact Consulting Pty Limited, Melbourne, Australia



Victor Randis Marino

Brazil
Portuguese (MT);
English (FL);
Spanish (FL)

Consultant and manager with over 5 years' experience across the management consulting and advertising sectors with strong analytical skills and problem-solving abilities. Developed key solutions that have expanded business capabilities and increased financial returns.

B.BA (Marketing and Management), Bond University, Gold Coast, Australia
Accountability Manager, Almapbbdo, São Paulo, Brazil

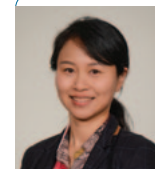


Yvette Elamae Chan

Phillipines
Filipino (MT), English
(FL); Mandarin (B);
Fookien (B)

3 years' experience in corporate planning, focusing on Public-Private Partnership projects, mergers and acquisitions and financing corporate deals. Developed familiarity in reviewing agreements, consolidating financial and business data and collaborating with diverse international and local teams.

B.Sc. –Management Engineering, Ateneo De Manila University, John Gokongwei School of Management, Manila, Philippines
Associate, Corporate Planning, Jg Summit Holdings, Inc., Manila, Philippines



Zhen (Amy) Zhu

People's Republic
of China
Mandarin (MT);
English (FL)

7 years' experience in e-commerce, operations and merchandising in retail sector. A strong team player with key stakeholder management, leadership, mentoring and project management skills across geographic and cultural borders.

MSC in International Fashion Retail, University Of Manchester, Manchester, United Kingdom; B.Sc –Management Science, Warwick Business School, Coventry, United Kingdom
Head of E-commerce, NESTLE NESPRESSO, Shanghai, China