

# Leadership

PROSPECTUS 2024



#### When and where

Thursday 19 September 2024 **The Glasshouse, Olympic Park Oval,**Olympic Blvd, Melbourne

#### **Melbourne Business School**

Melbourne Business School is where the world's brightest minds come to develop the skills and attitude they need to be the leaders of tomorrow.

For over 50 years, Melbourne Business School has played a transformative role in the lives of individuals, organisations and communities. We take this responsibility seriously and have been driving the diversity agenda in the Asia-Pacific Region through our teaching, research and advocacy.

The first woman to earn an MBA in Australia, Carmelita Salgado, graduated from MBS in 1965. Our faculty are leading research and practice in the value of diverse workforces, Indigenous economic and social inclusion, mental health in the workplace and new models of women and leadership.







#### #1 University in Australia The University of Melbourne

Times Higher Education, 2023



#### **#1 MBA in Australia**

QS Global MBA Rankings, 2024



#### #1 Executive MBA in Australia

QS World University Rankings, 2023



#### **#1 Master of Business Analytics in Australia**

QS Business Master's Rankings, 2024

#### About the Women in Leadership Dinner

Melbourne Business School prides itself in presenting the Women in Leadership Dinner, previously known as Women in Management Dinner. This flagship event is where women and men are moved to celebrate the successes of inspirational women and delve deeper into what more needs to be done to support the careers of women.

40 years ago, in 1983, the late Jocelynne Howlett from the MBA Class of 1969 organised a regular event at the Lyceum Club for our women graduates to network and connect with each other.

From this beginning, Jocelynne's vision was taken up by others including Catherine Walter AM, Diane Ellis and Professor Amanda Sinclair, and grew into one of the School's most popular and cherished annual events, the Women and Management Dinner.

Over three decades, this event featured speakers including Victoria's first Supreme Court judge, Rosemary Balmford AM; Margaret Jackson, the first woman to become chair of a top 50 company in Australia; Catherine Livingstone AO, the then-CEO of Cochlear and former Chairman of Commonwealth Bank; and many other notable guests, before it was put on hold due to COVID-19. In 2023, we bought back this popular event as the Women in Leadership Dinner.

This signature event is one of the School's most anticipated evenings, bringing together members of Australia's business community together with Melbourne Business School faculty, alumni and students for a night of celebration, inspiration and networking. The 2023 event sold out in three weeks, with almost 300 people attending on the night and 98% of attendees rating their experience as 'happy' or 'very happy'.







#### **2024 Event Details**

The 29th Women in Leadership Dinner will be hosted at The Glasshouse, on Thursday, 19 September 2024. The event will be a great opportunity for networking, with more than 350 guests including many of Victoria and Australia's most influential business leaders. We are offering a range of sponsorship opportunities for partners to engage with this audience according to their budget and needs.



Hosting 350 guests



Grazing station and cocktails on arrival



Three-course dinner and drinks



Keynote address from a high-profile executive



Panel discussion featuring business, academic and community leaders

# DELEGATE demographics (2023)



**291** attendees **SOLD OUT** in 3 weeks



**88%** of attendees were female



**MORE THAN 97%** of ticket holders attended on the night



**98%** of attendees rated their experience as 'happy' or 'very happy'

## ENGAGEMENT performance



Event emails sent to more than **13.000 ALUMNI** 



**33%** engagement rate for WILD photos on LinkedIn



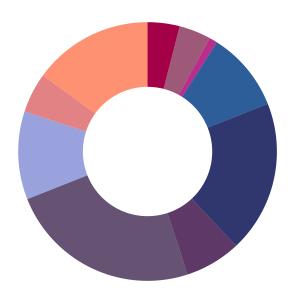
**59% OPEN RATE** on event emails to alumni



**45%** of guests opted in for sponsor

**COMMUNICATIONS** 

#### INDUSTRY BREAKDOWN



_	Finance	24%
	Education	19%
_	Retail	15%
_	Gov and Healthcare	11%
	Consulting	10%
	Energy	7%
_	Professional services	5%
_	Technology	4%
_	Banking	4%
_	Biotechnology	1%



### **Previous corporate sponsors**





**Deloitte.** 

McKinsey & Company



**EgonZehnder** 



MinterEllison









#### **Recent event speakers**

#### **Susan Lloyd-Hurwitz**

President, Chief Executive Women

#### **Div Pillay**

CEO, MindTribes

#### **Julia Banks**

Former Federal MP and author

#### **Danielle Wood**

CEO, Grattan Institute

#### **Fiona Vines**

Global Head of Inclusion & Diversity, BHP Billiton

#### **Kelly O'Dwyer**

Minister for Jobs and Industrial Relations, Australian Government

#### **Claire Rogers**

Former CEO. World Vision



#### **Benefits of sponsorship**





Align your brand with Melbourne
Business School



Deepen **key relationships** with corporate table tickets



Reach **influential members** of the business community



**Post-event report** on attendees and engagement data



Engage with more than **350** guests on the night



**Speak directly to attendees** who opt-in to sponsor communications



Amplify your message to an audience of **more than 13,000 MBS alumni** 



## Join us at the Women in

Leadership Dinner in 2024	Platinum	Gold	Silver	Corporate Table
Below are some of our sponsorship options, however if you have another idea in mind, we would love to work with you to develop a bespoke package.	\$29,500 + GST 1 available 20 guest tickets	\$18,000 +GST 2 available 10 guest tickets	\$12,000 +GST 3 available 10 guest tickets	\$6,500 5 available 10 guest tickets
Acknowledgement in opening and closing remarks	<b>✓</b>		<b>✓</b>	
Logo shown on screen during open and closing remarks	<b>✓</b>	<b>/</b>	<b>✓</b>	
Video played on screen during opening remarks (30 seconds)	<b>✓</b>			
Logo and link to website on event webpage	<b>✓</b>	<b>/</b>	<b>✓</b>	
Video on event webpage	<b>✓</b>			
Feature banner on event webpage	<b>✓</b>	1		
Sponsors tagged in pre- and post-event social media	<b>✓</b>		<b>✓</b>	
Acknowledgement in post-event articles	<b>✓</b>	<b>/</b>	<b>✓</b>	
Logo in pre- and post-event digital communications (eg. emails)	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Logo in physical assets on the night (eg. menu and fabric banner)	<b>✓</b>	<b>/</b>	<b>✓</b>	<b>✓</b>
Feature banner in event emails	<b>✓</b>			
Opportunity for opt-in sponsor communication	<b>✓</b>	<b>✓</b>		
Post-event report provided	<b>✓</b>	<b>✓</b>	<b>✓</b>	
Personalised digital invitations with sponsor branding	<b>✓</b>	<b>/</b>	<b>✓</b>	<b>✓</b>
Support to co-ordinate your guests	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Opportunity to provide branded gift	<b>✓</b>	<b>~</b>	<b>✓</b>	



mbs.edu/WILD

#### **Event Manager**

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#### **CONNECT WITH US**



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